**ISSUE NO. 4 JULY 2024** 



A TEACHERS SERVICE COMMISSION STAFF RETIREMENT BENEFITS SCHEME

**NEWSLETTER** 

### Changes experienced in the valuation of bonds

By Trustee Franklin Choge

a significant development for the retirement benefits industry, Legal Notice No. 18 of 2024 has introduced amendments to the existing Retirement Benefits (Managers Custodians) Regulations, 2000, specifically targeting the requirements for the valuation of the scheme fund outlined in Regulation 5 (2) (e) (i).

These amendment has the following implications:

I. Performance figure for financial assets available for sale should be calculated using a *fair value approach* (Assets excluding debt).

II. Performance figures for financial Assets intended to be held to maturity should be based on an *amortized cost approach* (Debt instruments).

Fair Value Approach

This approach values assets based on their shall be exiting the scheme. current market prices which can fluctuate Financial statements however, shall continue over time due to change in market conditions.

#### **Amortized Cost Approach**

This approach values assets based on their Standards No. 26. historical cost and is typically used for financial assets held to maturity aiming to reflect the original investment value rather than market fluctuations.

How does this amendment affect members? With this amendment, any unrealized gains and losses arising from fair value changes in the debt instruments(bonds) shall be excluded from determination of net returns declared and credited to members' accounts. The statements that members shall receive at the end of 2023/24 financial year shall exclude unrealized losses on the valuation of Bonds. This is good news for members who

to be prepared using the fair value approach as specified in the International Accounting

These changes took effect from December 21, 2023. Investment reports and financial statements as at December 31, 2023, must therefore adhere to these amended regulations.



## Taxation of pension benefits worth noting

By CPA Trustee George Odawo

embers of a Pension Scheme enjoy a tax relief that is provided for in law when they contribute towards their retirement benefits. As such, the Kenya Revenue Authority currently allows a tax relief up to a maximum of Kshs. 240,000 per annum or Kshs. 20,000/- per month for amounts contributed to a registered pension on the excess amount is then calculated as 60,000/- for each year in the scheme up to a

per the applicable tax band.

If you are under 50 years of age and you have been a member of the scheme for less than 15 years, the cash amount is subject to tax as per the table 1. The tax-free lump sum is deducted (Kshs. 60,000/- for each year in the scheme up to a maximum of Kshs. 600,000/-), and then the balance is subjected to tax.

scheme. At withdrawal or retirement, one is If you are over 50 years of age and have Persons with disability are granted additional every year of membership in the scheme up as per the Tax Table 2. Likewise, the first from the date of retirement or withdrawal. to a maximum of Kshs. 600,000/-. The tax the tax-free lump sum is deducted (Kshs.

maximum of Kshs. 600,000/-), and then the balance is subjected to tax.

Retirees who are 65 years and above access their pension without paying taxes.

A retiree who is in both Defined Benefit and Defined Contribution schemes and has worked for more than 10 years is granted one tax relief of Ksh 600,000.

also entitled to receive tax free lump sum been a member of the scheme for more than tax exemption of Ksh 150,000 per month payment from the fund of Kshs. 60,000/- for 15 years, the cash amount is subject to tax for the remaining months to the year end as

Pension tax band	Rates of tax			
Any amount in excess of tax-free amounts				
On the 1st Ksh 288,000 p.a	10%			
On the 2 <sup>nd</sup> Ksh 100,000 p.a	25%			
Above Ksh 388,000 p.a	30%			

Table 1: For those members aged less than 50 years and with less than 15 years of service.

Pension tax band	Rates of tax		
Any amount in excess of tax-free amounts			
On the 1 <sup>st</sup> Ksh. 400,000	10%		
On the 2 <sup>nd</sup> Ksh. 400,000	15%		
On the 3 <sup>rd</sup> Ksh. 400,000	20%		
On the 4 <sup>th</sup> Ksh. 400,000	25%		
On any amount in excess of Ksh 1,600,000	30%		

Table 2: For members aged above 50 years with more than 15 years of service.

## Welcome to Inforspot Issue No.4!

CPA GG Munene Editor-in-Chief

s we transition into the mid-year period of 2024, it is with profound pleasure that I invite all our readers to the fourth edition of Inforspot on behalf of the

This publication is dedicated to give routine information to its readers and more specifically members of Teachers Service Commission Staff Superannuation Scheme/ Staff Retirement Benefit Scheme (TSCSSS/SRBS) on matters concerning the Pension sector. Closer home, it also reports on the performance highlights of the Scheme.

We welcome contributions from external paricipants who can demonstrate a passion for writing and still share relevant content and experiences in the aforementioned

Articles for consideration can be forwarded to our editorial team through info@tscrbs.or.ke

Enjoy the read.

# Giving insight on the existence and importance of scheme policies

**By Trust Secretary** Salome Mwiti

he TSC Staff Superannuation/Retirement Benefits Schemes are governed by a number of policies, as required by the Retirement Benefits Authority (RBA). The Board is responsible for the administration and management of the Pension Schemes, while the Authority provides oversight.

To enhance governance of the schemes, it became necessary to develop scheme-specific policies. These policies guide Trustees, members, and other industry players in various activities related to managing scheme affairs and disbursing benefits.

The Trustees of the TSC Staff Retirement Benefits Scheme have developed a policies and procedures manual that incorporates all required policies. This manual provides guidance to Trustees on achieving compliance with the Act and other relevant legislation, promoting good governance, transparency, and accountability in Trusteeship. Clear policies also facilitate the transition and induction of new Trustees.

The policies and guidelines in the manual are user-friendly but do not supersede the provisions of the Act, Rules & Regulations, and the Schemes Trust Deed and Rules. The following policies are contained in the Policies and Procedure Manual:

- 1. Policy on Training and Capacity Development.
- 2. Code of Conduct and Ethics for Scheme Trustees.
- 3. Board Charter.
- 4. Communication Policy for the TSC Pension Scheme.
- 5. Policy on Management and Disbursement of Death in Service Benefits.
- 6. Deed of Settlement for the TSC Secretariat Staff Benefits Orphans
- 7. Procurement and Asset Disposal Policy.
- 8. Conflict of Interest Policy.
- 9. Trustee Induction Policy.
- 10. Policy on Nomination, Election, and Removal of Trustees and Trust Secretary.
- 11. Policy on Remuneration of Trustees.
- 12. Evaluation Policy.
- 13. Trustees Risk Management Policy.
- 14. Trustees' Audit and Assurance Policy.

The policies will be uploaded into website i.e. <a href="https://tscrbs.or.ke/">https://tscrbs.or.ke/</a> as soon as they are ready for perusal by members.

## Approaches to guarantee a blissful retirement

By Commissioner Mbage Ng'ang'a Chairman, Board of Trustees

comfortable retirement is more than a delightful retirement; just availability of financial income.

Treasury, all DB Schemes funded by the Exchequer were directed to convert to DC arrangement mainly to relief the government ii. from the burden of undertaking fund deficits when they arise.

In the wake of the directive, the entire risk of a Schemes' performance lies on the member. To this end, members have come to appreciate that all aspects of their retirement and future life is in their hands and they are taking advantage and equally utilizing every available opportunity to ensure adequacy in retirement.

While the Board of Trustees has taken the initiative to empower members in preparation for retirement through trainings, members are encouraged to take full charge of their sunset years by putting in place a combination

Through Circular 18/2010 by the National comfortable and habitable home that assures you taken full charge yet? you of a roof over your head without worrying about rent.

> Funds: Ensure a string of income for sustaining day to day needs by way of a regular pension/annuity or investment returns.

> Medical cover: To take care of any medical expenses that may arise in view of vulnerability that comes with advanced age.

> Social network: The emotional support provided by family and social ties is psychologically fulfilling and enhances your mental well-being.

> Spirituality: Healthy spirituality provides a sense of calm, completeness, and harmony in our life's physical, emotional and social elements.

> Determinants of a happy life are in their multitudes, but research has shown that a

here is a growing recognition that a of things that have proven to be key towards combination of these five basic aspects can surely suffice in setting grounds for a blissful Home: Not just a house, but a retirement life. What is your plan? And have



## Investment reports computed

Bv CPA Trustee GG Munene

Benefits Authority (RBA). The Authority develops guidelines that direct Trustees of pension schemes on the dos and don'ts while managing member funds. One of the regulation guides on the various asset classes that pensions can invest in.

To implement these guidelines, trustees are allowed to prepare an investment strategy, what is commonly known as the Investment Policy Statement (IPS) document. The IPS sets out the specific limits that a scheme through its investment managers should follow while investing member funds. For the TSCSRBS the limits and the distribution of the investment as at 31st March 2024 are as shown in table 1:

Table 1: Summary of Investment guidelines and current distribution

■he pension sector in Kenya is regulated by the Retirement. As evidenced from table 1 much of the funds are invested in Government securities at 66.56% and quoted equities at 15.42%. Government securities include long term bonds that provide a fixed rate of return. It also includes infrastructure bonds that Government issues for construction of specific infrastructures such as roads, dams, railway lines etc. Equities refers to shares in companies such as Safaricom Ltd, KCB Bank, Equity Bank, Stanchart Bank etc. In the last twelve months to March 2024, the returns from interest bearing assets (Bonds) averaged 6.3% while those from equities averaged 9.7%.

The scheme continues to reap benefits of diversification and the overall rate of return has gradually risen from -1.7% in June 2022 to 6.3% as at March 2024. We expect that the year will close at a higher rate as we see a bullish macro-economic environment especially in the equities market which has been reporting negative returns in the last two years.

S/No.	Asset Class	RBA Limit (%)	Tactical Range (%)	Actual spread as at 31/03/2024 (%)
1.	Government Securities	90	35-75	66.56
2.	Quoted Equities	70	10-25	15.42
3.	Immovable property	30	10-20	10.31
4.	Guaranteed Funds	100	-	-
5.	Listed Corporate Bonds	20	0-5	0.27
6.	Fixed deposits	30	0-10	2.53
7.	Offshore	15	5-15	2.18
8.	Cash	5	0-5	2.72
9.	Unquoted Equities	5	-	-
10.	Private Equity	10	0-5	-
11.	REITS	30	10-20	-
12.	Commercial Paper, non-listed bonds by private Companies	10	-	-
13.	Any other Asset	10	-	-

# Raising awareness about complaints register

By Trustee Erica Kipsoisoi

has a Complaints Register in place? or system used to record, track and manage. It also provides a record for future reference. service provider. complaints received by members of the and Data for analysis for decision making and

systematically handle complaints ensuring A Complaints Register is a document they are addressed promptly and effectively.

delivery.

A Complaints Register following has the fields:-

1. Personal Number/ TSC NO - A unique identifier for each complaint.

2. Date and time -When the complaint was received.

3. Complaint details

information about

embers are you aware that the Scheme scheme. This Register helps the scheme to the member making the complaints such as names, contact information and relationship to the scheme e.g member, dependant or

> Status - The current status of the improvement of service complaint e.g. received, in progress, resolved,

> > Action taken - steps taken to investigate 5. and resolve the complaint.

> > Resolution - The outcome or resolution of the complaint.

> > Follow up - any follow up actions or communication with the complainant.

Members help us serve you better. Do not be quiet.

Report any complaints.



### Member rights and obligations articulated

By Trustee Joshua Kamana

Pension Scheme consists of members at various stages and with different statuses, including active, deferred, dormant, pensioners, and beneficiaries. Each category carries specific rights and obligations that are defined by their membership status. To facilitate informed decision-making upon exiting the Scheme, it is crucial for the Scheme to empower its members by ensuring that their rights are upheld according to regulations. These rights are outlined as follows:

- Immediate vesting of benefits.
- 2. Right to applicable payment options on exit.



- Transfers of due benefits within sixty days. 3.
- Protection against assignment/attachment of benefits.
- Commutation of benefits.
- One year notice to select an annuity provider.
- Election of member trustees. 7.
- 8. Attendance at annual general meetings.
- Any other rights stipulated in the relevant law.

Additionally, members have the right to access Scheme information and inspect:

- Trust Deed & Rules
- Scheme's audited financial statements
- Investment and Custodial reports
- Any other information mandated by the Act or relevant law Irrespective of their status within the Scheme, every member bears the following obligations:
- » Obtain and clearly understand scheme documentation.
- » Seek guidance from Trustees or Administrator for clarification.
- » Attend information briefing sessions.
- » Provide accurate and timely information to trustees as stipulated in the scheme or as required.
- » Maintain decorum and respect in dealings with Trustees and service providers.

Members are strongly advised and encouraged to actively exercise their rights and fulfill their obligations on an ongoing basis.

# Taking care of yourself in the future

By Joyce Mwangi

thinking about joining the senior citizen's club, but making better choices for your future self requires connecting with that person while recognizing you will change. Understanding this helps you make sacrifices heart attack, and stroke. Quitting smoking today for a healthier, happier future. Here's how to take care of yourself to prevent these risks. common health issues in old age:

- 1. Reduce Carb Intake: Managing your total consumption carbohydrate intake and opting for high-fiber raise blood pressure carbs can prevent spikes in blood sugar and and decrease insulin insulin levels, reducing your risk of diabetes and hypertension. Include a fiber source in triggering each meal to maintain stable blood sugar levels.
- 2. Exercise Regularly: Exercise improves gain, insulin sensitivity, making blood sugar related health issues. management easier. Even simple activities like walking can be beneficial. Regular exercise helps maintain a healthy weight, lowers blood pressure, and strengthens muscles, which supports joints and reduces arthritis pain.
- 3. Maintain a Healthy Weight: Being overweight lowering blood pressure increases the risk of high blood pressure, diabetes, and other health problems. Maintaining a healthy weight helps manage blood pressure, reduces diabetes risk, and alleviates the strain on your joints, helping manage arthritis.
- 4. Choose Water as Your Primary Beverage: meditating. Drinking water instead of sugary drinks

ave you ever wondered about your helps manage blood sugar and insulin levels, life after retirement? Many of us avoid reducing diabetes risk. Water also makes up a significant portion of joint cartilage, aiding in lubrication and preventing arthritis.

- 5. Quit Smoking: Smoking significantly raises your risk of diabetes, high blood pressure, improves your overall health and reduces
- Limit Alcohol: sensitivity, potentially diabetes. also contributes to weight exacerbating
- Manage Stress: Effective stress management improves both emotional and physical health, and reducing the risk of depression. Techniques include exercise, music. listening to socializing, focusing on calm activities, and

Go for Regular

Medical Checkups: Regular checkups help catch and manage health issues early, preventing them from becoming severe. Early intervention is key to maintaining good

While it's important to follow these guidelines, occasional indulgence in your favorite foods is okay as long as you maintain a healthy diet 90% of the time. Taking care of your future self starts with the choices you make today.

Excessive alcohol



# Scheme features retiree experiences and their fascinating success stories

By Trustee Samuel Kithinji

•he TSCSRBS has had a large number of Nickson Lolgisoi members retiring over the years. The sponsor has been employing new young members who are ready to learn from those who joined the Scheme ahead of them. To bring them to speed, there is need to equip them with information that can relate to their current engagements by capturing various experiences from those who have left service and are enjoying their retirement. Sharing the experiences is seen as a motivational tool to the young members in service.

During the first retirees experience the scheme reached out to five beneficiaries, namely;

#### **Nelson Matui**



- He is a beneficiary of the Orphans Trust fund after his father who was a scheme member, passed on.
- After his education, he started an IT business in Kitengela that is doing well.

### **Margaret Kioko**



- She was working in IPPD at the time of her retirement
- She retired in the year 2014.
- She is engaged in cattle keeping as well as crop farming
- Her home is in Kibwezi, in Makueni County

#### **Francis Tallam**

- Retired in the year 2017.
- He was working in Elgeyo Marakwet at the time of his retirement
- He is practicing farming in his farm in Baringo County.



- Retired in the year 2018.
- He was working at the Tsc headquarters at the time of his retirement
- He is engaged in livestock keeping at his retirement home in Kabarak, Nakuru County.

In May,2024 a team visited three other retirees namely;

#### Mr. Manasseh Odhiambo Oyucho



Mr. Oyucho, who is a resident of Kombewa village, Seme Sub-County in Kisumu County, welcomed the team warmly.

Mr. Manasseh was a head teacher of Kapsengere Secondary School in Nandi County before joining TSC secretariat. He retired in the year 2006 in the position of an Assistant Deputy Secretary staffing secondary. Upon receiving his retirement letter, he called a family meeting to discuss its implications. He had been preparing for retirement by building his home early in his teaching career. He relies on an NHIF card for medical expenses, supplemented by his pension, and suggests establishing a medical scheme for retirees. He maintains a good social and religious network and follows a strict diet.

#### Hellen Atieno Otieno

Hellen Atieno Otieno, lives in Ugenya Sub-County in Siaya County. The team was well received at her home. She retired in 2007 as a corporate communications officer. Before then, she was a Biology and Chemistry teacher before shifting to administrative roles. Her story is intended to educate others on life after retirement.

Hellen had no emotional reaction to her retirement letter and was content, with no



regrets. She lives in a large home and is active in her community through the Women of Kenya in Agriculture group. She has avoided major medical expenses with the help of NHIF. She grows her own vegetables and advocates for healthy eating.

#### Mr. Vitalis Juma



Mr. Vitalis Juma lives in Kajulu in Kisumu County after retiring in 2016. He served at the Teachers Service Commission while being stationed in staffing post primary at the headquarters. He received a commemorative clock upon retirement from the scheme. He suffered stroke in 2018 but remains very positive and he is recovering day after day. He is using his NHIF card for medical treatment, supplemented by his pension and investments.

Mr. Juma prepared for retirement by building his home early, investing in real estate for alternative means of income and fostering a strong social network. His wife continues to support him through his health challenges.

### **Lessons Learned:**

- Start retirement planning early and independently.
- Have a medical scheme in place before retirement.
- Build your retirement home early.
- Maintain a supportive family and social connections.
- Establish other sources of income.
- Grow your own indigenous foods that lead to a healthy lifestyle.

### Conclusion

These success stories offer valuable insights for current members, highlighting the importance of early retirement planning, maintaining health and social connections, and preparing for medical expenses. By learning from those who have retired, members can better plan for their future.

Coming soon: Look out for their videos on their full stories in our website at https:// tscrbs.or.ke/

## The sacco and pension affiliation demystified

By Joel Gachari - Chairman Mwalimu National DT Sacco

a few years before. This has been due to the intensified education on staff pension by both private and government employers. These days, the moment an employee is engaged in an employment agreement, the first thing they are beginning to think about is their life after retirement.

As many approach retirement age, the lingering question becomes where their pension will sit or be processed from and whether after their pension is processed by any financial institution, post-retirement, do they have any benefits?

Over the years, pension processing has been done by major commercial banks in Kenya. However, Saccos have come with retention

Dension has become common knowledge strategies which are allowing them to admit for all employed persons as opposed to more people awaiting retirement or those that are pensioners as opposed to a few years ago. Previously, Saccos have been known for deposit mobilization and in return loaning these pulled funds in form of deposits to members, however, they to retain the retired members, they are developing products that go beyond the retirement age of their

> Mwalimu National DT SACCO for instance has moved into a space where it is now offering loan products alongside health insurance covers to members who have already retired to ensure they keep on benefiting from the Sacco way after they have retired. This has seen Sacco enjoin more of the TSC secretariat retiring staff even after retirement.

The majority of the TSC secretariat staff do not rush into terminating the Sacco membership when one attains the age of 60. This is because the Sacco has a pension advance product and a Golden Product Health Cover targeting retired members which caters for members' medical expenses up to the age of 80 years with affordable and a variety of plans for a pensioner's selection.

This means, with the introduction of this pension related products, a retirees' unique needs are now being met since the market has subjected them to a situation where they do not qualify for most of the products offered by the banks and Sacco whenever they edge closer to retirement.

# Journeying through a purpose driven retirement

By Josephine Maundu

hen most of us the baby boomer's generation were joining employment, retirement was viewed as akin to end of life. Retirement awareness education was haphazardly provided and those facing retirement hardly talked about it and were left to navigate the exit journey on their own. Retirement is inevitable but there are ways in which one can prepare for it to ensure a safe experience of it's uncertainty by looking at some of the core post\_ retirement pillars and plan for them. In our early years in employment, retirement was hardly a topic for discussion. It felt like a world away for most of us and we hardly thought much about it.

Much has changed and as in other spheres of life there is high level of retirement awareness and a robust engagement on the topic in organizations. In reality this is a phase in life one should think of and plan meticulously. It's possibly the only phase of life you live generate some extra income either for saving which you continually learn and grow. for yourself as in most cases one has fewer or cushion pension withdrawals. responsibilities.

A purpose driven retirement is all about 2. Family/Social: to avoid a feeling of social finding meaning and fulfilment in your post -formal work years. It involves planning for activities that one has interest in which align to their values and passion. In most cases people don't think much on what they will do once outside formal employment, it therefore calls for a mindset change to start planning for post-retirement activities while still in employment.

Given the level of retirement awareness, it's now possible for one to plan and budget for life in this phase while still in employment. This can be done by increasing their savings towards their retirement kitty. Though ones overall financial needs may appear like minimal in retirement, in reality ones needs

in retirement don't reduce significantly. The reason being one's focus turns to engaging in activities that one could not do while in fulltime employment.

Preparing to retire with a purpose helps one to feel happier, reduce stress and gives a sense of wellbeing. Whereas finances are critical in retirement planning, they are not the only factor for a fulfilled retirement.

Purposeful retirement involves planning by focusing your attention on the following key pillars; 1. Finances: you need cash or near cash

assets to fund you chosen lifestyle and daily sustenance. For pre-retirees focus on increasing your savings or investments, it may seem a tall order but it's worth a try. For those in retirement or near retirement they need to create a financial plan to avoid the risk of one outliving their assets. This may involve starting a side hustle that will

isolation which may lead to depression one needs to focus on strengthening family ties and stay socially engaged. This requires a strategy on how to retain existing and development of new social networks in one's should be lived intentionally.

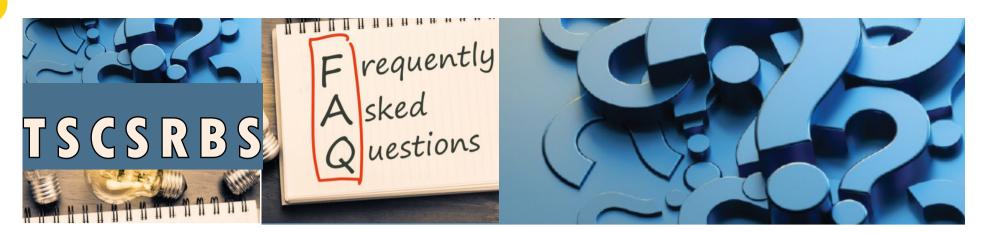
communities depending on personal interest. 3. Physical/ health: A sedentary lifestyle may lead to declining health. Plan how to engage your body in physical activities, pay attention to your health so as to be in a position to do the things you like.

4. Spiritual: spirituality may help one accept charging circumstances due to a believe derived from a connection to something larger than self. Your faith is a great milestone in providing the peace and hope in life.

5. Growth mindset: According to stornaielo, mental health is the real secret to a successful retirement "A growth mindset is about looking at possibilities instead of limitations" once retired we should avoid the tried and tested stereotypes of doing gardening and babysitting grandchildren. The mindset of " I'm too old or I can't should be discarded". One needs to cultivate a curious mind in

In conclusion retirement is an exciting new chapter in life, though it can be challenging, one needs to pursue their passions and discover their purpose. For those not yet retired or near retirement, know it's a phase of life and plan for it now. Life in golden years





By Phylis Mwenda

to a pension scheme? Contributing to a benefit and a defined contribution scheme? pension scheme provides financial security • during retirement, potential tax advantages, and peace of mind. Additionally, it fosters a savings culture and ensures that individuals can maintain their standard of living postretirement.

#### 2. Are there tax benefits associated with pension contributions?

Absolutely, contributions to registered these contributions is also tax-exempt until withdrawal, encouraging individuals to save for retirement.

#### 3. How are pension schemes regulated in Kenya?

Pension schemes in Kenya are regulated by retirement? the Retirement Benefits Authority (RBA), which Accessing your pension before retirement forms can be obtained from the Human ensures that the schemes operate within the is restricted. The idea is to keep the funds. Resource, secretariat office or the Scheme's legal framework and adhere to the required standards.

### 1. What are the benefits of contributing 4. What is the difference between a defined might be permitted to make a withdrawal.

- guaranteed payout upon retirement, and benefits? usually based on salary and years of You can track your pension contributions and service.
- **Defined Contribution Scheme:** performance of those contributions.
- 5. How much should I contribute to the pension schemes are tax-deductible up scheme? Members on permanent and to a certain limit. The income earned on pensionable terms contribute 10% of their basic salary towards their pension while the employer contributes 20% of your monthly basic salary on behalf of each member of the scheme.

available for your retirement years. However, there are some exceptions for instance, ill health or permanent emigration, where you

### **Defined Benefit Scheme:** Provides a 7. How can I track my pension contributions

benefits through annual statements provided The by the pension scheme administrator i.e. retirement benefit depends on the Zamara Actuaries. Alternatively, you can contributions made and the investment access your benefit statement on the Scheme's website at <a href="https://tscrbs.or.ke/">https://tscrbs.or.ke/</a>

#### 8. What happens to my pension if I die before retirement?

If a member dies before retirement, the benefits accrued in the scheme are typically paid out to the nominated beneficiaries or dependents. This can be in the form of a lump sum or regular payments. It is therefore **6.** Can I access my pension before important for members to always keep their nomination forms up to date. Nomination website.

## Picture Speak: Jan - June 2024





- 3-5. Highlights of the scheme's visit to the home of retiree Mr. Manasseh Odhiambo Oyucho.
- 6,7, 10. Retiree Hellen Atieno Otieno hosts scheme members Trustees Samuel Kithinii and Trustee George Odawo at her home.
- 8-9. Retiree Vitalis Juma together with his wife and family during the scheme's visit to his home.

# **Budding business ventures for retirees:** a guide to post-retirement entrepreneurial pursuits

By Dorothy K. Kimaita

nevitably retirement will catch up with us one day. It's essential to consider this reality to uphold the standard you had set during years of service and therefore its crucial to have an alternative source of income to 4. Tutoring: Retirees with a background in supplement your pension.

Below are some carefully curated business ideas for retirees to consider:

- 1. Consultancy: Retirees can leverage their wealth of experience and knowledge gained from their professional careers to provide consultancy services. This could range from financial advisement to offering business consulting services to aspiring entrepreneurs. Retirees can assist individuals and organizations in realizing their goals and visions through their expertise.
- 2. Real Estate: With a growing population, there is a constant demand for housing and property. Retirees can invest in real estate by identifying burgeoning markets and developing rental properties. Managing rental properties can provide a steady source of income, supplementing retirement savings. Additionally, retirees can buy and develop land for profitable
- 3. Selling Unused Goods: Over the years, retirees have accumulated various items

that are no longer in use. These items can be sold through online platforms or local marketplaces to declutter living spaces and generate extra income.

- education can offer tutoring services to students. With the increasing academic competition, parents often seek additional educational support for their children. Offering tutoring services in subjects of expertise can be a rewarding venture for retirees.
- 5. Turning Hobbies into Businesses: Many retirees have hobbies or skills that can be transformed into profitable ventures. Whether it is baking, writing, photography, or art, turning a passion into a business can provide a sense of purpose and generate income during retirement.
- 6. Acquiring an Established Business: Instead of starting a business from scratch, retirees can explore the option of purchasing an existing enterprise. Thorough research is essential to ensure the sustainability and profitability of the chosen business.
- 7. Farming: For retirees with a penchant for agriculture, farming can be a viable business endeavor. Whether it is smallscale farming or investing in modernized, large-scale farming, agriculture can offer

a sustainable source of income. Dairy farming and goat rearing are specific farming ideas that can be lucrative for retirees with suitable land resources.

Considerations for embarking on any of these business ideas include thorough planning, market research, and financial analysis. It is important to identify a business venture that aligns with personal interests and financial goals, ensuring a purposeful and successful post-retirement entrepreneurial journey.



### Depicting different generations

### enerations are often categorized by 3. Generation X (1965-1980)

birth year and are associated with distinct cultural, social, and economic traits. Here's an overview of the common generational cohorts and their descriptions:

- 1. The Silent Generation (1928-1945) Characteristics: This generation grew up during the Great Depression and World War II. They are often characterized by their traditional values, strong work ethic, and respect for authority.
- Key Events: The Great Depression, World War II, and the start of the Cold War.
- Cultural Trends: Valued frugality, conformity, and stability.

#### 2. Baby Boomers (1946-1964)

- Characteristics: Named for the post-World War II baby boom. Baby Boomers are known for their optimism, economic prosperity, and a strong sense of individualism. They experienced significant social change during their formative years.
- Key Events: Civil Rights Movement, Vietnam War, the Moon Landing.
- Cultural Trends: Emphasis on personal 5. Generation Z (1997-2012) and success, consumerism, political activism.

- Characteristics: Often described as the "latchkey" generation, Gen Xers are known for their independence, skepticism, and adaptability. They experienced the rise of dual-income households and higher divorce rates.
- Key Events: The fall of the Berlin Wall. the rise of personal computers, the AIDS epidemic.
- Cultural Trends: Value work-life balance, 6. Generation Alpha (2013-2025) tech-savvy, and entrepreneurial spirit.

#### 4. Millennials (Generation Y) (1981-1996)

- Characteristics: Millennials are known for their comfort with technology, diversity, and a strong sense of community and social responsibility. They are the first generation to grow up with the internet and social media.
- Key Events: 9/11, the Great Recession, the rise of social media.
- Cultural Trends: Value experiences over possessions, prioritizing sustainability and inclusivity.

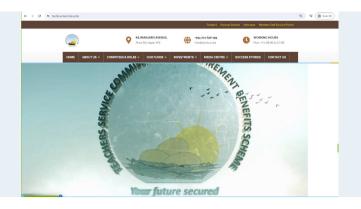
Characteristics: Gen Z is characterized by their digital nativity, pragmatism, By Trustee Samuel Kithinji

- and strong values around diversity and social justice. They have grown up with smartphones and social media as integral parts of their lives.
- Key Events: The global financial crisis, the rise of social media activism, the COVID-19 pandemic.
- Cultural Trends: Highly tech-savvy, value authenticity and mental health, socially conscious.

- Characteristics: The newest generation, Generation Alpha, is growing up in an environment saturated with technology. They are expected to be the most educated and tech-savvy generation yet.
- Events: Ongoing technological advancements, global climate change, the continuing effects of the COVID-19 pandemic.
- Cultural Trends: Predicted to be highly adaptable, with a strong focus on technology and learning.

Each generation is shaped by the unique historical, social, and economic contexts of their formative years, leading to distinct characteristics and behaviors.

## Scheme website has been updated





ntroducing the Enhanced Pension Scheme Website: Your Gateway to Financial Security. ■ We are thrilled to announce the launch of the revamped pension scheme website, now live at www.tscrbs.or.ke. Designed with your convenience and accessibility in mind, our updated platform aims to provide members with seamless navigation, comprehensive resources, and enhanced functionality to manage your retirement savings effectively. What's New?

Our redesigned website offers a plethora of new features and improvements to elevate your pension scheme experience:

- 1. User-Friendly Interface: Navigate the 6. Live Chat Support: Have questions or need website effortlessly with our intuitive interface, designed for easy access to essential information and tools.
- 2. Mobile Responsiveness: Access your Your Financial Future, Our Priority. pension account anytime, anywhere, with our mobile-responsive design, ensuring optimal viewing across all devices.
- 3. Enhanced Member Portal: Log in to your personalized member portal to view retirement benefits, our goal is to provide

update personal information, and access important documents with ease.

- 4. Educational Resources: Explore a wealth Get Started Today. educational materials, including guides, articles, and interactive tools, to empower yourself with valuable insights into retirement planning and financial management.
- 5. Interactive Calculators: Utilize our interactive retirement calculators to estimate your future pension benefits, plan for retirement goals, and make informed decisions about your financial future.
- assistance? Connect with our dedicated support team via live chat for prompt assistance and personalized guidance.

At www.tscrbs.or.ke, we are committed to retirement by visiting www.tscrbs.or.ke today. helping you build a secure financial future. Whether you're just starting your career, nearing retirement, or already enjoying

account details, track contributions, you with the tools, resources, and support you need to make the most of your pension benefits.

Ready to explore the enhanced features of our pension scheme website? Visit www. tscrbs.or.ke to discover all that our platform has to offer. If you're not already a member, learn how you can join the scheme and start planning for a brighter financial future today. Have Your Say.

We value your feedback and suggestions as we continue to enhance our services. If you have any comments, questions, or ideas for improvement, please don't hesitate to reach out to us. Your input helps us better serve you and our community of members.

Join Us on the Journey,

Join us on the journey towards a secure Together, let's build a future where financial security is within reach for all members of our pension scheme community.

### A synopsis of the member feedback questionnaire

to ensure our newsletter aligns with take a moment to share your feedback regarding the latest article on the pension scheme. Your responses will assist us in tailoring future content to better serve you. about the pension scheme? Thank you for your participation!

### 1. Article Clarity:

Did you find the article clear and easy to understand?

[] Yes [] No [] Somewhat, with suggestions: 2. Relevance:

How relevant did you find the article to your

le greatly value your input and insights—interests and concerns regarding the pension—5. Suggestions for Improvement: scheme?

your needs and expectations. Please [] Very relevant [] Somewhat relevant [] Not relevant

#### 3. Usefulness:

Did the article provide useful information

[ ] Yes, it was helpful [ ] Somewhat, with suggestions: [] No, it lacked useful information 4. Clarity of Benefits:

clearly outlined in the article?

[] Yes, very clear [] Somewhat clear [] No. lacking clarity

Please share any suggestions or areas of improvement for future articles on the pension scheme:

#### 6. Overall Satisfaction:

On a scale of 1 to 5, how satisfied were you with this article?

[] 1 - Very Dissatisfied [] 2 - Dissatisfied [] 3 - Neutral [] 4 - Satisfied [] 5 - Very Satisfied Thank you for taking the time to complete this Were the benefits of the pension scheme feedback form. Your input is invaluable to us as we strive to enhance our communication and services.

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